



## **University-Enterprise Cooperation via Spin-Off Companies Network**

### **Workshop on EU spin-off best practices**

05/07/2017

Escola Superior Agrária de Coimbra (Auditório H1)  
Instituto Politécnico de Coimbra (IPC), Portugal

#### **Organizing Committee**

Rui Costa, Sara Proença, Paulo Sanches, Henrique Santos

Instituto Politécnico de Coimbra

Free entry subject to online registration and conditioned to the capacity of the auditorium

[Registration form in <http://iia.pt/unison/>](http://iia.pt/unison/)

# PROGRAMME

14:00-14:05	<b>Opening</b>	
14:00-14:20	<b>Spin-off theory, praxis and consequence – a review</b> Henrique Pires dos Santos, Research Fellow	Instituto Politécnico de Coimbra
14:20-14:40	<b>University Spin-offs in Portugal</b> Fernando Manuel Valente - Adjunct Professor	Instituto Politécnico de Setúbal
14:40-15:10	<b>SPIN-UP: Entrepreneurship Training and Coaching Programme</b> Manuel Luís Au-yong Oliveira - Assistant Professor	Universidade de Aveiro
15:10-15:30	<b>GLOBAL-SPIN: Transnational Entrepreneurship and Corporate Learning: Fostering Effective Internationalization Strategies in Academic Spin-Offs</b> Ana Silveira, Project Coordinator	Advancis – Business Services, Lda.
15:30-16:00	Coffee break	
16:00-16:20	<b>Intellectual property and the GAPI: Valorisation of Knowledge and Innovation</b> Francisca Eiriz – ESA BIC Portugal   ARTES Apps Ambassador Platform   PT Space Brokers	Instituto Pedro Nunes
16:20-16:40	<b>Venture capital and the support for the development of university spin-offs</b> Walter Palma – Investment Director at Caixa Capital	Caixa Capital
16:40-17:00	<b>European investment and the promotion of university spin-offs in the trans-European context</b> Kim Kreilgaard – Head of the EIB Group office in Lisbon	European Investment Bank
17:00-17:45	<b>Testimonies of spin-offs from IPC</b> Sensing Future Technologies – Luís Ferreira OptiSigma – Fernando Ferreira	
17:45-18:00	<b>Conclusions</b>	

